

ANNUAL CONTRACT

Date: - 01st April 2015
Contact Person: - Mr. N. S. Dabholkar
Company: - Indian Institute of Technology Bombay
Address: - Powai.
 Mumbai - 400076
Phone: - +91-22-25768944

Subject: - Corporate Rates for Indian Institute of Technology Bombay

For FIT Bookings

ROOM TYPE	RACK RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	RACK RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY
Winter Green Room	INR 13000/-	INR 14000/-	INR 8000/-	INR 9000/-
Winter Green PURE Room	INR 13000/-	INR 14000/-	INR 9000/-	INR 10000/-
Hazel Suite	INR 14000/-	INR 15000/-	INR 9000/-	INR 10000/-
Fern Club Room	INR 18000/-	INR 18000/-	INR 12000/-	INR 13000/-
Fern Club Suite	INR 20000/-	INR 20000/-	INR 15000/-	INR 16000/-
Fern Club PURE Suite	INR 20000/-	INR 20000/-	INR 16000/-	INR 17000/-

The above package includes the following:

- Accommodation
- Complimentary buffet breakfast at Tiara – The Multi Cuisine Restaurant
- 02 bottles of water in the accommodation per day.
- Complimentary Tea/coffee maker in each room.
- Complimentary 02 way airport transfers in a shared vehicle applicable once during stay only.
- Complimentary Internet & Wi-Fi in the room
- Complimentary use of the in-house swimming pool and gymnasium

Central Avenue, Hiranandani Gardens, Powai. Mumbai – 400076
 T: +91-22 42611111 F: +91-22 25755566 E: info@meluhafernhotel.com W: www.meluhafernhotel.com

For Group Bookings (Minimum 10 rooms and above per night)

ROOM TYPE	RACK RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	RACK RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY
Winter Green Room	INR 13000/-	INR 14000/-	INR 7500/-	INR 8500/-
Winter Green PURE Room	INR 13000/-	INR 14000/-	INR 8500/-	INR 9500/-
Hazel Suite	INR 14000/-	INR 15000/-	INR 8500/-	INR 9500/-
Fern Club Room	INR 18000/-	INR 18000/-	INR 11000/-	INR 12000/-
Fern Club Suite	INR 20000/-	INR 20000/-	INR 13000/-	INR 14000/-
Fern Club PURE Suite	INR 20000/-	INR 20000/-	INR 14000/-	INR 15000/-

The above package includes the following:

- Accommodation
- Complimentary buffet breakfast at Tiara – The Multi Cuisine Restaurant
- 02 bottles of water in the accommodation per day.
- Complimentary Tea/coffee maker in each room.
- 15% discount on food & soft beverages
- 15% discount on laundry
- Complimentary Internet & Wi-Fi in the room
- Complimentary use of the in-house swimming pool and gymnasium

NOTE:

1. The above tariff is on per room per night basis.
2. The above tariff is exclusive of applicable taxes.
3. Rooms will be confirmed as per availability only.

Rates for buffet meals at Tiara: -

Buffet Breakfast – INR 450/ + tax per head

Buffet Lunch – INR 999/ + tax per head

Buffet Dinner – INR 1199/ + tax per head

Terms and conditions for Confirmation & Cancellation

- Alterations of guaranteed number with regard to accommodation i.e. the number of rooms confirmed for your group may be intimated to us up to 30 days prior to check-in date.
- In case of any reduction in the actual number of room/persons from the guaranteed number, the guaranteed number of rooms/persons will be charged for.
- In case of increase in the actual number of rooms/persons from the guaranteed number, the actual number will be charged for.
- In case of no-show one night's retention will be charged in case of FIT booking and 100% of package value in case of group bookings.
- **Cancellation / Postponement / Alteration of program should be made not less than 48 hours prior to check-in date for FIT bookings and not less than 30 days prior to check-in date for groups. The same will be charged a one night's retention for FIT bookings and a 100% retention charge of the package value for groups as per this agreement.**

Billing: - All bills to be settled by cash or credit card at the time of check-out.
In case of bill to company, kindly mention the same at the time of reservation.

Guests arriving to the hotel without having a valid reservation as per the clauses of this agreement with Meluha The Fern will be charged at the prevailing rate of the day or rack rate.

Payments: - All payments are to be made by cheque/demand draft in favor of 'Meluha The Fern'

Standard Terms and Conditions

- These special rates are not applicable on festive & convention dates.
- **This contract is valid from 01st April 2015 till 31st March 2016**
- This contract can be cancelled by either party with a 01 month's advance notice.
- Reservation of rooms/conference halls/banquet halls are subject to availability.
- In the event the hotel is unable to provide the contracted rooms, the hotel is not liable to make alternate arrangements in any other hotel of the same grade.
- Check In & Check Out time is 1400 hours and 12 noon respectively.
- In case of any venue required for the evening parties, venue charges will be charged extra.
- All other activities/facilities (not covered in the package) would be charged extra.
- The above costing does not include events/shows or Venue Charges.
- As per company policy, we do not permit outside Food, Liquor & Beverages.
- Liquor & Tobacco will be charged extra.
- The guests may strictly be instructed not to move around the unlit areas of "Meluha The Fern".
- No firework display is allowed on the premises.
- Pets are not allowed in "Meluha The Fern".
- All loading and unloading must be done at a location specified by "Meluha The Fern".
- Private vehicles are not allowed beyond the parking area.
- "Meluha The Fern" will provide normal lighting at the event venue.

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- You and your guests (herein after referred collectively as “Patrons”) shall use the facilities with due care and in a good and proper way and ensure that the same are not spoilt or damaged in any manner howsoever. In the event of any damage being caused to any of the Facilities by the Patrons the same shall be made good by the Patron.
- You hereby unconditionally authorize **Meluha The Fern** to directly adjust/ deduct such amount as Meluha The Fern may deem fit to make good the loss/ damage caused to Facilities or furniture, fittings, equipments at Meluha The Fern by the Patrons from the amount of advance or any other amount paid by the Patron.
- It is clarified that the aforesaid deduction from the advance or other amounts shall be without prejudice the rights and remedies of Meluha The Fern under law. In the event of the advance amount or other amounts paid by you is insufficient to make good the loss / damage suffered by Meluha The Fern, you shall be liable to pay such further amount as may be required to meet the deficiency.
- You shall indemnify and keep Meluha The Fern fully indemnified and hold harmless from and against any and all losses, liabilities, damages, demands, claims, actions, judgments, penalties and other costs or expenses incurred or suffered by Meluha The Fern (including, without limitation, reasonable attorneys' fees and expenses) based upon, arising out of, or in relation to use of the Facilities by the Patrons.
- The Patrons shall strictly adhere to the safety measures prescribed by Meluha The Fern from time to time and use appropriate safety equipments, articles.
- These terms and conditions are in addition to and not in derogation of the terms, conditions and rules as may be prescribed by Meluha The Fern from time to time with respect to user of each of the Facilities.

For room & conference bookings please contact Mr. Garfield Soares on 'garfield.soares@meluhafernhotel.com' / +91-22-42611111

For Meluha The Fern

For Indian Institute of Technology
Bombay

Garfield Soares
Director – Sales & Marketing

N. S. Dabholkar
Chief Manager - Hospitality